

CITY OF TWO RIVERS STAFFING HISTORY													
CONSERVATION AND DEVELOPMENT													
Economic Development - Full Time												2002-12	
Position	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	Net Change	
Economic Development Supervisor	1	1	1	1	1	1	1	1	1	1	0	0	
CDBG Housing Administrator	1	1	1	1	1	1	1	0	0	0	0	-1	
<b>TOTAL</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>-2 FT</b>	
Economic Development - Part Time												2002-12	
Position	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011		Net Change	
Secretary	1	1	0	0	0	0	0	0	0	0	0	-1	
<b>TOTAL</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-1 PT</b>	
GRAND TOTAL, CONS. AND DEV.													
<b>Full-Time</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>-2 FT</b>	
<b>Regular Part-time</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-1 PT</b>	

Account Number	2010 Actual	2011 Budget	2011 Year To Date	2011 Projected	2012 Budget	Change from prior budget	% change from prior budget
<b>Total CONSERVATION &amp; DEVELOPMENT</b>							
PERSONNEL SERVICES	\$ 97,056	\$ 98,749	\$ 62,588	\$ 101,669	\$ -	\$ (98,749)	-100.0%
CONTRACTUAL SERVICES	\$ 24,484	\$ 24,965	\$ 11,058	\$ 18,244	\$ 69,800	\$ 44,835	179.6%
OPERATING SUPPLIES/EXPENSES	\$ 16,682	\$ 13,900	\$ 12,770	\$ 13,448	\$ 4,025	\$ (9,875)	-71.0%
FIXED CHARGES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
CAPITAL OUTLAY	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,950	\$ 1,950	100.0%
<b>TOTAL</b>	<b>\$ 138,221</b>	<b>\$ 137,614</b>	<b>\$ 86,416</b>	<b>\$ 134,361</b>	<b>\$ 75,775</b>	<b>\$ (61,839)</b>	<b>-44.9%</b>
Balance Check	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Account Number	Account Title	2010 Actual	2011 Budget	2011 Year To Date	2011 Projected	2012 Budget	Change from prior budget	% change from prior budget	2012 Budget with New Allocation
<b>CONSERVATION &amp; DEVELOPMENT</b>									
<b>PLANNING</b>									
<b>CONTRACTUAL SERVICES</b>									
100-56300-2130	PROFESSIONAL SERVICES	11,197	12,000	2,393	5,000	10,000	-2,000	-16.7%	
100-56300-2410	MAINTENANCE EQUIPMENT/VEH	480	600	342	494	550	-50	-8.3%	
	<b>TOTAL</b>	<b>11,676</b>	<b>12,600</b>	<b>2,735</b>	<b>5,494</b>	<b>10,550</b>	<b>-2,050</b>	<b>-16.3%</b>	
<b>OPERATING SUPPLIES/EXPENSES</b>									
100-56300-3100	OFFICE SUPPLIES	650	500	331	500	500	0	0.0%	
100-56300-3220	PUBLICATIONS	214	300	397	398	350	50	16.7%	
NEED A/C #	INDUSTRIAL PARK SIGNS	0	0	0	0	0	0	0.0%	
	<b>TOTAL</b>	<b>864</b>	<b>800</b>	<b>728</b>	<b>898</b>	<b>850</b>	<b>50</b>	<b>6.3%</b>	
	<b>Total PLANNING:</b>	<b>12,540</b>	<b>13,400</b>	<b>3,463</b>	<b>6,392</b>	<b>11,400</b>	<b>-2,000</b>	<b>-14.9%</b>	

Account Number	Account Title	2010 Actual	2011 Budget	2011 Year To Date	2011 Projected	2012 Budget Original	Change from prior budget	% change from prior budget	2012 Revised
<b>ECONOMIC DEVELOPMENT</b>									
<b>PERSONNEL SERVICES</b>									
100-56700-1100	FULLTIME SALARIES	57,409	60,590	38,291	60,590	61,802	1,212	2.0%	0
100-56700-1280	WAGES-LONGEVITY PAY	3,030	3,030	0	3,030	3,090	60	2.0%	0
100-56700-1310	WI RETIREMENT	8,445	8,777	5,402	7,320	4,821	-3,956	-45.1%	0
100-56700-1320	FICA	4,872	4,974	3,038	4,635	5,068	94	1.9%	0
100-56700-1330	HEALTH INSURANCE	16,454	17,880	11,737	17,880	18,960	1,080	6.0%	0
100-56700-1333	HEALTH REIMBURSEMENT EXPEN	1,448	1,680	1,120	1,680	1,680	0	0.0%	0
100-56700-1340	LIFE INSURANCE	417	421	276	421	463	42	10.0%	0
100-56700-1360	WAGES-SICK PAY	-1,367	0	0	0	0	0		0
100-56700-1361	SICK LEAVE PAYOUT	1,165	1,397	1,398	1,398	1,421	24	1.7%	0
100-56700-1370	WAGES-VACATION PAY	4,715	0	1,325	4,715	0	0		0
100-56700-1380	WAGES-HOLIDAY	0	0	0	0	0	0		0
	<b>TOTAL</b>	<b>96,587</b>	<b>98,749</b>	<b>62,588</b>	<b>101,669</b>	<b>97,305</b>	<b>-1,444</b>	<b>-1.5%</b>	<b>0</b>
<b>CONTRACTUAL SERVICES</b>									
100-56700-2130	PROFESSIONAL SERVICES	1,119	2,500	1,634	2,500	2,500	0	0.0%	
	Ec Dev Consulting								30,000
	Marketing/Communications								5,000
	Branding								6,000
	Web Site Development								10,000
100-56700-2200	UTILITIES/TELEPHONE	512	600	384	600	500	-100	-16.7%	500
100-56700-2201	CELLULAR PHONE	664	140	220	330	330	190	135.7%	0
100-56700-2403	ACCOUNTING SOFTWARE MAINT	540	625	546	820	0	-625	-100.0%	0
100-56700-2900	OTHER SERVICES	0	1,000	0	1,000	6,000	5,000	500.0%	0
100-56700-2910	PRINTING/ADVERTISING	8,858	7,000	5,498	7,000	7,000	0	0.0%	7,000
100-56700-2920	TRAINING	1,115	500	40	500	1,400	900	180.0%	750
	<b>TOTAL</b>	<b>12,808</b>	<b>12,365</b>	<b>8,322</b>	<b>12,750</b>	<b>17,730</b>	<b>5,365</b>	<b>43.4%</b>	<b>59,250</b>
<b>OPERATING SUPPLIES/EXPENSES</b>									
100-56700-3100	OFFICE SUPPLIES	1,008	1,000	826	1,000	1,000	0	0.0%	1,000
100-56700-3110	POSTAGE	464	500	147	250	225	-275	-55.0%	225
100-56700-3210	MEMBERSHIP & DUES	520	700	765	700	900	200	28.6%	900
100-56700-3211	MANITOWOC COUNTY EDC	12,250	10,000	10,000	10,000	10,000	0	0.0%	0
100-56700-3220	PUBLICATIONS	37	300	122	300	300	0	0.0%	300
100-56700-3300	TRAVEL	1,540	600	183	300	800	200	33.3%	750
	<b>TOTAL</b>	<b>15,818</b>	<b>13,100</b>	<b>12,042</b>	<b>12,550</b>	<b>13,225</b>	<b>125</b>	<b>1.0%</b>	<b>3,175</b>
<b>CAPITAL OUTLAY</b>									
100-56700-8190	ACCOUNTING SOFTWARE PURCH	0	0	0	1,000	1,950	1,950		1,950
	<b>TOTAL</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,000</b>	<b>1,950</b>	<b>1,950</b>		<b>1,950</b>
<b>Total ECONOMIC DEVELOPMENT:</b>		<b>125,213</b>	<b>124,214</b>	<b>82,953</b>	<b>127,969</b>	<b>130,210</b>	<b>5,996</b>	<b>4.8%</b>	<b>64,375</b>
									<b>20,000</b>
<b>\$20,000 moved to retiree insurance</b>									<b>20,000</b>
<b>REVISED TOTAL</b>									<b>84,375</b>
<b>NET SAVINGS</b>									<b>45,835</b>